

# Appendix 3.4.C – Sharing success – our proposals for sharing information with other companies

Wessex Water

September 2018

Business plan section	Supporting document
Board vision and executive summary	
1 Engaging customers	
2 Addressing affordability and vulnerability	
3 Delivering outcomes for customers	3.1 Performance commitment overview
	3.2 Triangulation methodology
	3.3 Cost benefit analysis – methodology and results
	<b>3.4 Calculation of incentive rates including enhanced incentives</b>
	3.5 Inputs to RORE for outcome delivery incentives
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4 Securing long term resilience	
5 Markets & innovation: wholesale	
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## Summary

Receipt of any enhanced outperformance payments is conditional on whether the company has a credible plan of sharing its approach with the rest of the sector.

We are proposing enhanced outperformance payments for four of the common performance commitments:

- Supply interruptions
- Leakage
- Pollutions
- Internal sewer flooding

The approach to calculating proposed values of enhanced outperformance payments is explained in supporting document 3.4.

Our proposal for sharing our approach with the rest of the sector is as follows:

1. We will share our approach with the sector within the first six months of the year after the enhanced outperformance levels have been achieved.
2. We will invite all relevant water companies and regulators to an approach explanation and dissemination day at our offices in Bath.
3. We will produce a slide and presentation pack which will be made publicly available on our website.
4. We will present at a relevant industry conference to share our approach with other interested parties.